

## Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 AID-05 CIAE-00 EB-08 FRB-03 INR-10  
NSAE-00 ICA-11 TRSE-00 XMB-02 OPIC-03 SP-02  
LAB-04 SIL-01 OMB-01 SS-15 NSC-05 /083 W  
-----124100 141155Z /21  
R 131537Z APR 78  
FM AMEMBASSY BERLIN  
TO SECSTATE WASHDC 7141  
INFO USDOC WASHDC

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USDOC FOR BEWT

E.O. 11652: N/A  
TAGS: OVIP, GE  
SUBJECT: PROPOSED VISIT OF STATE SECRETARY BEIL

1. IN COURSE OF CALL AT FOREIGN TRADE MINISTRY APRIL 11, SCHMIED TOLD ECON/COMMERCIAL OFFICER THAT FOREIGN TRADE DEPUTY MINISTER AND STATE SECRETARY BEIL PLANS A VISIT TO THE U.S. IN CONNECTION WITH, BUT TO A DEGREE INDEPENDENT OF, GDR "TECHNICAL DAYS" IN MAY. SCHMIED SAID BEIL WOULD HEAD A "DELEGATION" CONSISTING OF DIRECTOR GENERAL NITZSCHE OF CHEMIE EXPORT-IMPORT, ALFRED KOBS (A NEUES DEUTSCHLAND EDITOR), SCHMIED OF FOREIGN TRADE MINISTRY, AND AUSSENHANDELSBANK PRESIDENT POLZE, WHO WILL ALSO PARTICIPATE IN "TECHNICAL DAYS." SCHMIED SAID BEIL INTENDS TO DEPART MAY 7 OR 8 FOR THE U.S., RETURNING MAY 12. HE PLANS VISITS TO NEW YORK AND LOS ANGELES TO PARTICIPATE IN OPENING THE TECHNICAL DAYS PROGRAMS THERE AND WILL CALL ON THE BANK OF AMERICA IN SAN FRANCISCO. BEIL ALSO PLANS TO MEET WITH THE US-GDR TRADE AND ECONOMIC COUNCIL CHAIRMAN OTTMAR AND OTHER MEMBERS OF THE COUNCIL.  
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2. SCHMIED SAID THE GDR HAD NOT OTHERWISE COMMUNICATED WITH WASHINGTON CONCERNING THE VISIT, BUT BEIL WOULD BE ABLE TO COME TO WASHINGTON MAY 8 IF COMMERCE UNDER SECRETARY HARMAN COULD SEE HIM THAT DAY. SCHMIED SAID THE GDR WOULD WELCOME OTHER CALLS AT A SUITABLE LEVEL IF THE U.S. WISHED TO

OFFER THEM.

3. PROPOSED VISIT IS BEIL'S FOURTH TO THE UNITED STATES SINCE LATE FALL 1975. IN 1975 HE SAW UNDER SECRETARY ROBINSON AND ASSISTANT SECRETARY HARTMAN AT STATE, UNDER SECRETARY BAKER AT COMMERCE AND PAID A BRIEF COURTESY CALL ON SECRETARY MORTON. IN NOVEMBER 1976 HE SAW SECRETARY RICHARDSON AND UNDER SECRETARY VETTER AT COMMERCE AND UNDER SECRETARY ROGERS AT STATE. ON THE JUNE 1977 TRIP FOR THE US-GDR/GDR-US TRADE AND ECONOMIC COUNCIL MEETING HE WAS RECEIVED BY UNDER SECRETARY COOPER AND ASSISTANT SECRETARY VEST AT STATE AND UNDER SECRETARY HARMAN AT COMMERCE.

4. COMMENT: AS THE DEPARTMENT IS AWARE, BEIL IS RESPECTED AND INFLUENTIAL IN GDR LEADERSHIP CIRCLES. HE HAS BEEN VERY HELPFUL TO US IN IMPLEMENTING OUR TRADE PROMOTION PROGRAMS AND HAS INTERVENED ON SPECIFIC PROBLEMS IN THE POLITICAL AREA, I.E. PAUL STRAND BATTLE OF PREPOSITIONS AND THE CONSULAR CONVENTION. I BELIEVE THAT RECEIVING BEIL AT A SENIOR LEVEL IN WASHINGTON WOULD SERVE U.S. INTERESTS AND CONTRIBUTE TO THE ACHIEVEMENT OF OUR GOALS AND OBJECTIVES IN THE GDR. THEREFORE, I STRONGLY RECOMMEND THAT UNDER SECRETARY HARMAN MEET WITH BEIL, AND BELIEVE IN ADDITION THAT MEETINGS WITH UNDER SECRETARY COOPER AND ASSISTANT SECRETARY VEST WOULD BE VERY USEFUL  
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AS A MEANS OF CONVEYING U.S. VIEWS TO EAST BERLIN IN PREPARATION FOR THE SECRETARY'S MEETING WITH FOREIGN MINISTER FISCHER JUNE 6. I ALSO APPRECIATE THE WILLINGNESS EXPRESSED BY COMMERCE ASSISTANT SECRETARY WEIL IN OUR CONVERSATION IN BERLIN APRIL 12 TO HOST DINNER FOR BEIL MAY 8 IF ASSISTANT SECRETARY WEIL'S SCHEDULE PERMITS, OR BREAKFAST WITH HIM IN NEW YORK MAY 9. PLEASE ADVISE. END COMMENT. BOLEN

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Disposition Approved on Date:**  
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**Executive Order:** N/A  
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**Expiration:**  
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**TAGS:** OVIP, GC  
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**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014